

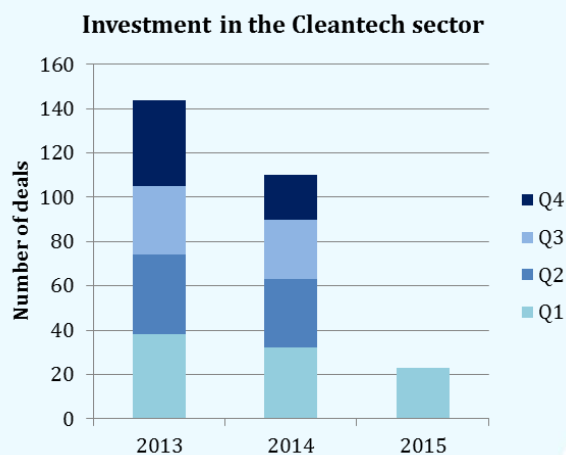


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Investment in Cleantech sector falls, but funding can be found

Analysis of investment trends in the Cleantech sector shows that the number of funding rounds reported into companies operating in this sector has fallen over the past few years. We have analysed data from Beauhurst Business Advisor (www.beauhurst.com), a leading source of data on growing companies and their investors. With data on 7,300 companies, 10,100 deals and 1,700 investors the database can give valuable insights into investment trends, hot companies and sources of funding.

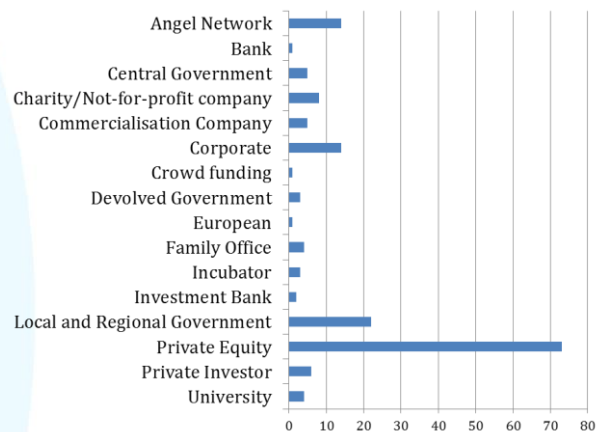
Although investment amounts are not disclosed for many of these deals, where data are available they reveal that companies are raising funding right across the spectrum from £5k Innovation Vouchers to support tidal energy research to \$128 million growth funding for technology that allows CO2 to be captured from industrial waste streams and used in the production of carbon materials.



Despite the reduction in deal numbers, there is still a healthy interest in this sector from the investment funds. Beauhurst lists a total of 166 separate funds which are actively investing into Cleantech companies. These funders cover the full range of investor types, with the biggest group being private equity investors.

The most common investment type is for equity, followed by loans, grants and in kind funding. This funding may be used to support all company stages, with an emphasis on seed, venture and growth funding.

Types of Investment Fund



The UK has several growing companies addressing a variety of cleantech technologies, particularly looking at energy solutions. 4energy develops energy management software to help data centres minimise energy wastage. ULEMCo converts diesel vans in order to enable them to run on hydrogen, whilst Shamba Technologies develops solar-powered USB chargers for the consumer market. These are just some examples of the different approaches that are being used by pioneering clean technologies to address the environmental issues we all face.

IP Pragmatics uses the Beauhurst database to help our clients to identify suitable sources of investment or grant funding, as well as to look into comparable deal activity and competitor companies in specific sectors.