

Vacancy:

Technology Analyst / Junior Technology Transfer Consultant

Remuneration: £21k - £35k + bonus + company pension

Company Background

IP Pragmatics (www.ip-pragmatics.com) is a small, specialised business development and intellectual property service company that assists its clients in all aspects of early stage technology development and exploitation. Additionally we provide clients with intellectual property related management services including the provision of patent and trademark renewal payment services. The company is headquartered in London, UK and has offices in Edinburgh, Scotland and Sydney, Australia. We also have strategic partners in Japan and North America.

We work with universities, government research institutes and technology based companies (SMEs to multinationals) assisting with intellectual property based technology exploitation. Our services include:

- Intellectual property auditing
- Patent management strategy and tools
- Market research
- Valuations
- Technology commercialisation
- Business development and licensing
- Annuity and patent renewal payments
- Patent landscaping analysis

Further details of our work can be found in our latest pragmatic review - [http://www.ip-pragmatics.com/downloads/pdf/IP%20Pragmatics Annual%20Report%202015.pdf](http://www.ip-pragmatics.com/downloads/pdf/IP%20Pragmatics%20Annual%20Report%202015.pdf).

This vacancy is a permanent appointment based in Edinburgh with the prospect of considerable growth in responsibility and experience over the medium to long term.

Job Description and Requirements

We are seeking a technology analyst / junior technology transfer consultant with a background in science, intellectual property analytics and/or market research. The job holder will be expected to work within the consulting team on a range of projects for existing clients. This will primarily include assisting with: gathering information on markets, companies and technologies; compiling information into concise summaries; writing reports on market and technology trends; identifying new sources of information; patent searching and IP analytics; identifying and contacting potential technology partners/licensees to market client technology opportunities.

Key responsibilities include:

1. Working with principal consultants to identify key market, intellectual property and technology questions which need answering
2. Identify and build database of information sources
3. Acquire necessary information on markets, technology and companies
4. Summarise information and discuss with principal consultants and, if required, clients
5. Assist principal consultants in gathering information on new clients and market opportunities
6. Generate and disseminate reports and summaries
7. Attendance at seminars, conferences and trade shows of relevance to IP Pragmatics
8. Assist in the day to day running of IP Pragmatics by; coordinating meetings; liaising with clients; and contributing to the general administration
9. General responsibilities:
 - a. Liaising with IP Pragmatics principal consultants on work progress and scope
 - b. Assisting in the marketing of IP Pragmatics capabilities to potential new clients
 - c. Being an active part of the Pragmatics team and contributing to its long term vision

We are seeking a self-starter with a good technical background from their university degree and/or post degree work experience. Previous experience of working with intellectual property or technology consulting is desired but not essential.

Preferably the successful candidate will have a technical background in a life science discipline and experience in gathering market / technical information or intellectual property analytics. Knowledge of early stage technology transfer (patenting, licensing, government funded research) would be desired but is not an absolute requirement.

The job presents an opportunity for new graduates or individuals with a few years post graduate experience to join our new office in Edinburgh to significantly enhance their technology and intellectual property consulting experience whilst working on a variety of projects for many different research and commercial organisations. All of this whilst working in a dynamic, friendly and small ambitious company.

Essential Skills & Experience

- Science degree, preferably life sciences
- Strong analytical and interpersonal skills
- Excellent presentation and written communication skills
- Intermediate to advanced working knowledge of Microsoft Office applications including Word, Excel, Outlook and Powerpoint
- Good organisation and time management skills, and ability to multi-task
- Self-motivated and ability to prioritise tasks
- Good attention to detail
- Demonstrable initiative and capable of working independently with minimal supervision
- Proven planning skills and delivery of tasks against deadlines
- Ability to manage a varied workload

Additional Skills & Experience

- Experience from either the technology transfer or a life science industry advantageous
- Knowledge of patents and the patenting process
- Knowledge of intellectual property analytics including IP valuations

Location: Edinburgh

The job holder will be expected to work from our Edinburgh office located in the city centre and combine this with occasional travel to client locations and to the London office as necessary.

Benefits Package

In return you will be working in a collegiate and flexible environment with an excellent benefits package and ongoing training support:

- 25 days holiday
- Flexible working hours
- Generous bonus scheme (up to 10% of salary based on performance)
- Life Assurance
- Contributory pension scheme (5% company contribution)

Applications

Closing date: 27th May 2016

Applications in writing, including full CV, and current salary, should be submitted to: amy.lam@ip-pragmatics.com

For additional details and/or to discuss the job requirements please call:

Amy Lam (0131 221 6570)